

CITY OF DURHAM | NORTH CAROLINA

Date: February 5, 2013

To: Thomas J. Bonfield, City Manager

Through: W. Bowman Ferguson, Deputy City Manager Marvin Williams, Director of Public Works **Subject:** Contract ST-258, Angier-Driver Streetscape

Executive Summary

On December 19, 2012, bids were opened for Contract ST-258. The contract involves street demolition and construction, replacement of electrical, water, sewer and storm water utilities, installation of streetscape and landscaping, and traffic signals and decorative street lighting for the Angier-Driver Business District in the City of Durham. The lowest responsive bid was submitted by the Fred Smith Company of Clayton, North Carolina. The Public Works Department recommends that the City Council authorize the City Manager to execute a contract with the Fred Smith Company for Contract ST-258 in the amount of \$3,316,720.60 with a contingency of \$663,344.12 (~20%). This results in a total cost amount of \$3,980,064.72.

Recommendation

The Administration recommends that the City Council authorize the City Manager to execute a contract for ST-258, Angier-Driver Streetscape Project with the Fred Smith Company in the amount of \$3,316,720.60; establish a contingency fund in the amount of \$663,344.12 (~20%); and authorize the City Manager to execute change orders to the contract so long as the total project cost does not exceed \$3,980,064.72.

Background

In March 2006, City Council approved a Neighborhood Assessment and Plan to assess the economic strengths, weaknesses, opportunities and threats within Targeted Neighborhood Commercial Areas. The assessment established a development plan for the revitalization of these areas. The process included outreach to local businesses and residents with many opportunities to participate in the process through leadership interviews and visioning charrettes.

One of the standards identified in the plan was the need to have uniquely tailored streetscape designs for each of the Targeted Community Development Areas. Streetscape design and implementation was seen to be a means of promoting economic development in each of the Targeted Neighborhood Commercial corridors.

The Office of Economic and Workforce Development and the Department of Public Works developed a process to create unique streetscape designs tailored to each area. The process included a conceptual design exercise to solicit community feedback from Durham businesses, community residents, and other primary stakeholders to allow them the opportunity to determine corridor improvements, aesthetics, safety and function. E.G.& G., Inc. was hired to assist the City of Durham in the development of these conceptual plans.

This project will construct streetscape elements in the Angier Driver neighborhood. The work involves street demolition and construction, replacement of electrical, water, sewer and storm water utilities, installation of streetscape and landscaping, and traffic signals and decorative street lighting. Funding for contract ST-258 is available from several sources including the Office of Economic and Workforce Development, Transportation Department, and Public Works Water/Sewer and Stormwater Services funds.

Issues/Analysis

The following is a summary of bids received:

| Fred Smith Company | \$3,427,087.10 * Low Bid |
|------------------------------|--------------------------|
| Barnhill Contracting Company | \$3,463,095.00 |
| Sullivan Eastern, Inc. | \$3,617,729.30 |
| Lanier Construction | \$3,770,048.31 |

The Public Works Department recommends awarding Contract ST-258 to the Fred Smith Company in the amount of \$3,316,720.60 (\$3,427,087.10 less an alternate bid item in the amount of \$110,366.50) and establish a contingency fund in the amount of \$663,344.12 (20%). The total project cost proposed does not exceed \$3,980,064.72.

Alternatives

The Council can choose to not proceed with this project and redirect the funding to another project. The Council can award the project since the bids received are competitive.

Financial Impact

Funds for this project are budgeted for in the following accounts:

| OEWD OEWD OEWD Liggett Public Works Stormwater Public Works Stormwater Transportation Department Public Works Water E&I Public Works Sewer E&I | Er 32027900-731000-70002 32027901-731000-70002 3202H000-731000-70002 4300L045-731000LK107 4300L045-731000LK102 3608L980-731000-LC256 4100P007- 731000-P0A39 4100P767- 731000-P2638 Fred Smith Contract Total | **Ted Smith Contract* \$ 450,100.00 \$ 775,000.00 \$ 1,365,551.57 \$ 65,000.00 \$ 235,000.00 \$ 160,000.00 \$ 189,361.03 \$ 76,708.00 \$ 3,316,720.60 |
|--|---|--|
| Public Works Sewer E&I | 4100P767- 731900-P2638 | Contingency \$ 663,344.12 |
| GRAND TOTAL | | \$3,980,064.72 |

SDBE Summary

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by the Fred Smith Company of Clayton, North Carolina to determine compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting. The goals for this project are MSDBE 4% and WSDBE 1%. It was determined that the Fred Smith Company was in compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

SDBE Requirements

Fred Smith Company will subcontract to the following certified firms:

| Firm | ID | City/State | Amount | % of Contract |
|------------------------------------|-------|------------------|-----------|---------------|
| Austin Trucking, LLC | MBE | Clayton, NC | \$ 75,000 | 2% |
| Hollins Construction Services, Inc | MSBE | Wake Forest, NC | \$ 70,000 | 2% |
| Southern Garden, Inc | WSDBE | Apex, NC | \$ 23,585 | 0.7% |
| Stay Alert Safety Services | WSDBE | Kernersville, NC | \$ 13,500 | 0.4% |
| Carolina Environmental Contracting | WSDBE | Mt. Airy, NC | \$ 2,175 | 0.1% |

^{*} Austin Trucking, LLC is a certified as an MBE with the North Carolina Department of Transportation and therefore can be used to meet the minority goal for this project. The MSDBE goal and the WSDBE goal were both met.

WORKFORCE STATISTICS

The workforce statistics the Fred Smith Company are as follows:

| Total Workforce | 291 | |
|-----------------|-----|------|
| Total Females | 14 | 5% |
| Total Males | 277 | 95% |
| Black Males | 19 | 7% |
| White Males | 146 | 50% |
| Other Males | 112 | 38% |
| Black Females | 1 | 0.3% |
| White Females | 11 | 4% |
| Other Females | 2 | 0.7% |